Here's why apexanalytix matters

TO THE MARKET

MODULE SXM

apexanalytix has very deep SIM capabilities, including the largest number of third-party integrations for data verification. These support broader SXM capabilities and the company is continously enhancing capabilities, especially in ESG and risk (acquisitons and partnerships)

LEGEND

TO CUSTOMERS

apexanalytix provides a broad range of features to effectively and efficiently manage suppliers (MDM and lifecycle) by leveraging its network and customerspecific requirements allowing customers to improve compliance/reduce risks and unlock new value through SCF

BELOW BENCHMARK = AT BENCHMARK + ABOVE BENCHMARK TOP

TO BUYERS

apexanalytix's solution is a way to quickly and efficiently create golden records by leveraging the existing high-quality (from a data perspective) network and continuously monitor and enhance critical supplier-related information and management processes, including ESG management considering several new capabilities (via acquisitons and new partnerships) in capabilities for ESG/risk management

The benchmark is based on the average performance of 26 vendors

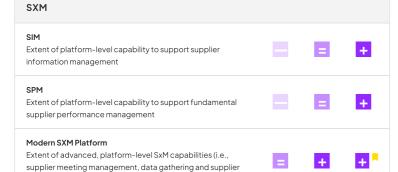
LARGE MARKET FIT **Functionality scores Enabling Services and Platform Technologies** Analytics + Extent of platform-level capability to serve as a foundation for analytics, natively or through integrations Supplier Portal + Extent of platform-level capability to support a basic level of supplier interaction Services $Extent\ of\ a\ vendor's\ foundational\ implementation\ and$ + integration services (i.e., partner network/MSP, onboarding

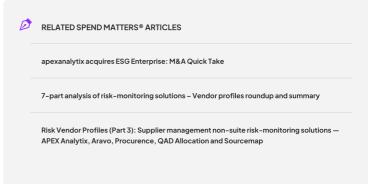
NO DATA

Customer scores

considered in this category.

Innovation Quick deployment ROI TCO







network support)

and training and maintenance)

- Very configurable with a large amount of prebuilt rules that are born from experience with how various customers implemented it.
- Designed to integrate with any client's systems and to be agnostic of the ERP/P2P; many integration points exist with many other procurement solutions.
- Best-in-class SIM and data validation capabilities. Data quality is essential for its audit recovery business and is a critical element behind its million golden supplier records.

POSITIVE CUSTOMER FEEDBACK

- knowledge and easy to work with
- Apex Analytix met their commitment and their Supplier Mgmt Portal continues to provide value year after year.
- Thought partners ... Apex Analytix takes the time to understand our business needs and supporting technical applications to ensure solutions are well thought-out and deployed effectively.
- Willingness to jump in with solutions. Elite conferences provide countless opportunities to discuss solutions with others who are using the same product. They are constantly improving their product.

SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment

Analysts complete a mini-assessment of a vendor to determine SolutionMap ft. Vendor Self-Score

Vendors self-score on a 0-

5 rating scale; some RFIs

(S2P) have up to 600

requirements!

Analyst Score

Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).

Demos

Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team.



CUSTOMER

references (at least 3 required per module) and Spend Matters sources public references.



technology and customer reference scores and release the intelligence to members.