

Here's why apexanalytix matters

TO THE MARKET

apexanalytix has very deep SIM capabilities, including the largest number of third-party integrations for data verification. These support broader SXM capabilities and the company is continuously enhancing capabilities, especially in ESG and risk (acquisitions and partnerships)

TO CUSTOMERS

apexanalytix provides a broad range of features to effectively and efficiently manage suppliers (MDM and lifecycle) by leveraging its network and customer-specific requirements allowing customers to improve compliance/reduce risks and unlock new value through SCF

TO BUYERS

apexanalytix's solution is a way to quickly and efficiently create golden records by leveraging the existing high-quality (from a data perspective) network and continuously monitor and enhance critical supplier-related information and management processes, including ESG management considering several new capabilities (via acquisitions and new partnerships) in capabilities for ESG/risk management

MODULE **SXM**

LEGEND NO DATA BELOW BENCHMARK AT BENCHMARK ABOVE BENCHMARK TOP

The benchmark is based on the average performance of 26 vendors considered in this category.

Functionality scores

MARKET FIT **SME** **MID** **LARGE**
 <\$100M \$100M-1B >\$1B

Enabling Services and Platform Technologies

Category	SME (<\$100M)	MID (\$100M-1B)	LARGE (>\$1B)
Analytics Extent of platform-level capability to serve as a foundation for analytics, natively or through integrations	=	=	+
Supplier Portal Extent of platform-level capability to support a basic level of supplier interaction	-	=	+ TOP
Services Extent of a vendor's foundational implementation and integration services (i.e., partner network/MSP, onboarding and training and maintenance)	=	=	+

SXM

Category	SME (<\$100M)	MID (\$100M-1B)	LARGE (>\$1B)
SIM Extent of platform-level capability to support supplier information management	-	=	+
SPM Extent of platform-level capability to support fundamental supplier performance management	-	=	+
Modern SXM Platform Extent of advanced, platform-level Sxm capabilities (i.e., supplier meeting management, data gathering and supplier network support)	=	+	+ TOP

Customer scores

Based on 4 customer references

Innovation	+ TOP
Quick deployment	+
ROI	+
TCO	+

RELATED SPEND MATTERS® ARTICLES

- apexanalytix acquires ESG Enterprise: M&A Quick Take
- 7-part analysis of risk-monitoring solutions – Vendor profiles roundup and summary
- Risk Vendor Profiles (Part 3): Supplier management non-suite risk-monitoring solutions – APEX Analytix, Aravo, Procurement, QAD Allocation and Sourcecmap

STRENGTHS

- Very configurable with a large amount of prebuilt rules that are born from experience with how various customers implemented it.
- Designed to integrate with any client's systems and to be agnostic of the ERP/P2P; many integration points exist with many other procurement solutions.
- Best-in-class SIM and data validation capabilities. Data quality is essential for its audit recovery business and is a critical element behind its million golden supplier records.

POSITIVE CUSTOMER FEEDBACK

- knowledge and easy to work with
- Apex Analytix met their commitment and their Supplier Mgmt Portal continues to provide value year after year.
- Thought partners ... Apex Analytix takes the time to understand our business needs and supporting technical applications to ensure solutions are well thought-out and deployed effectively.
- Willingness to jump in with solutions. Elite conferences provide countless opportunities to discuss solutions with others who are using the same product. They are constantly improving their product.

SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment

Analysts complete a mini-assessment of a vendor to determine SolutionMap ft.

Vendor Self-Score

Vendors self-score on a 0-5 rating scale; some RFIs (S2P) have up to 600 requirements!

Analyst Score

Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).

Demos

Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team.

CUSTOMER FAVORITE
2.0 2.4
SpendMatters® Vendors submit customer references (at least 3 required per module) and Spend Matters sources public references.

TOP TECH SCORE
2.0 2.4
SpendMatters® analysts finalize and validate technology and customer reference scores and release the intelligence to members.

SolutionMap VALIDATED
2.0 2.4
SpendMatters®