

Here's why apexanalytix matters

TO THE MARKET

apexanalytix has very deep SIM capabilities, including the largest number of third-party integrations for data verification. These support broader SXM capabilities and the company is continously enhancing capabilities, especially in ESG and risk (acquisitons and partnerships)

TO CUSTOMERS

apexanalytix provides a broad range of features to effectively and efficiently manage suppliers (MDM and lifecycle) by leveraging its network and customerspecific requirements allowing customers to improve compliance/reduce risks and unlock new value through

TO BUYERS

apexanalytix's solution is a way to quickly and efficiently create golden records by leveraging the existing high-quality (from a data perspective) network and continuously monitor and enhance critical supplier-related information and $management\ processes, including\ ESG\ management\ considering\ several\ new$ $capabilities \ (via\ acquisitons\ and\ new\ partnerships)\ in\ capabilities\ for\ ESG/risk$ management

MODULE

SXM risk enhanced

LEGEND

NO DATA BELOW BENCHMARK = AT BENCHMARK + ABOVE BENCHMARK TOP

The benchmark is based on the average performance of 13 vendors considered in this category.

Functionality scores

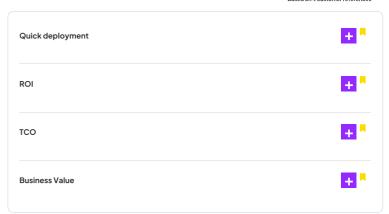
MARKET FIT

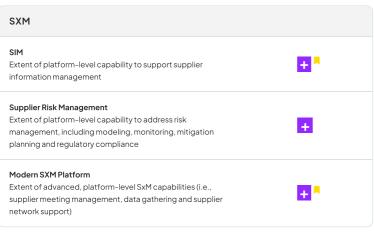
ALL

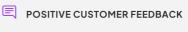
Customer scores

Based on 4 customer references

Enabling Services and Platform Technologies Extent of platform-level capability to serve as a foundation for analytics, natively or through integrations Supplier Portal Extent of platform-level capability to support a basic level of + supplier interaction Services Extent of a vendor's foundational implementation and integration services (i.e., partner network/MSP, onboarding and training and maintenance)







- knowledge and easy to work with
- Apex Analytix met their commitment and their Supplier Mgmt Portal continues to provide value year after year.
- Thought partners ... Apex Analytix takes the time to understand our business needs and supporting technical applications to ensure solutions are well thought-out and deployed
- $Willingness \ to \ jump \ in \ with \ solutions. \ Elite \ conferences \ provide \ countless \ opportunities \ to$ discuss solutions with others who are using the same product. They are constantly improving their product.

Risk Management

Supplier Risk

Extent of platform-level Supplier Risk Management capabilities



Supply Chain Risk

Extent of platform-level Supply Chain Risk Management



STRENGTHS

- A growing ecosystem of partners and third-party data sources providers to cover historical gaps, e.g. supply chain mapping.
- Designed to integrate with any client's systems and to be agnostic of the ERP/P2P; many $\frac{1}{2}$ integration points exist with many other procurement solutions.
- Exhaustive SIM capabilities (data enrichment/validation) that, when added to a comprehensive risk model, enable customers to assess and measure risk in all its dimensions.

SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment

Analysts complete a mini-assessment of a vendor to determine SolutionMap ft

Vendors self-score on a 0-5 rating scale; some RFIs (S2P) have up to 600 requirements!

Vendor Self-Score

Analyst Score

Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).

Demos

Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team

Customer Scores

Vendors submit customer references (at least 3 required per module) and Spend Matters sources public references.

Release SpendMatters

Analysts finalize and validate technology and customer

reference scores and release the

intelligence to members

SolutionMap

spendmatters.com