

Here's why apexanalytix matters

TO THE MARKET

apexanalytix has very deep SIM capabilities, including the largest number of third-party integrations for data verification. These support broader SXM capabilities and the company is continuously enhancing capabilities, especially in ESG and risk (acquisitions and partnerships)

TO CUSTOMERS

apexanalytix provides a broad range of features to effectively and efficiently manage suppliers (MDM and lifecycle) by leveraging its network and customer-specific requirements allowing customers to improve compliance/reduce risks and unlock new value through SCF

TO BUYERS

apexanalytix's solution is a way to quickly and efficiently create golden records by leveraging the existing high-quality (from a data perspective) network and continuously monitor and enhance critical supplier-related information and management processes, including ESG management considering several new capabilities (via acquisitions and new partnerships) in capabilities for ESG/risk management

MODULE **CO2**

LEGEND

NO DATA

BELOW BENCHMARK

AT BENCHMARK

ABOVE BENCHMARK

TOP

The benchmark is based on the average performance of 13 vendors considered in this category.

Functionality scores

MARKET FIT **SME** **MID** **LARGE**  
 <\$100M \$100M-1B >\$1B

Enabling Services and Platform Technologies

Supplier Portal

Extent of platform-level capability to support a basic level of supplier interaction

=

+

+

Technology

Underlying platform foundations (e.g., underlying architecture, standards, integration and UX)

=

+

+

Services

Extent of a vendor's foundational implementation and integration services (i.e., partner network/MSP, onboarding and training and maintenance)

=

+

+

CO2 Management

GHG standards and services

Extent of platform-level support for sustainability reporting standards/frameworks and improvement programs

=

+

+

GHG emission modelling

Extent of platform-level GHG emission modeling capabilities

=

+

+

Decarbonization Management

Extent of platform-level supplier emissions management content/templates, analysis/recommendation and tracking capabilities

=

+

+

SXM

SIM

Extent of platform-level capability to support supplier information management

=

+

+

SQM

Extent of platform-level supplier quality management capabilities

=

=

=

Customer scores

Based on 4 customer references

ROI

+

TCO

+

Business Value

+

Compliance expertise

+



POSITIVE CUSTOMER FEEDBACK

- knowledge and easy to work with
- Apex Analytix met their commitment and their Supplier Mgmt Portal continues to provide value year after year.
- Thought partners ... Apex Analytix takes the time to understand our business needs and supporting technical applications to ensure solutions are well thought-out and deployed effectively.
- Willingness to jump in with solutions. Elite conferences provide countless opportunities to discuss solutions with others who are using the same product. They are constantly improving their product.



STRENGTHS

- ESG data goes beyond carbon and GHG, allowing customers to embed sustainability in their SxM processes.
- The acquisition of ESG Enterprise protects and solidifies apexanalytix's pre-existing integration with the company, ensuring continued access to this capability and influencing its continued relevance to customers over time.
- ESG Enterprise, the source of apexanalytix's GHG information, is exhaustive and covers more than just GHG for many companies, meaning customers can access data without necessarily having to make a huge effort to collect data from suppliers.

SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment

Analysts complete a mini-assessment of a vendor to determine SolutionMap ft.



Vendor Self-Score

Vendors self-score on a 0-5 rating scale; some RFIs (S2P) have up to 600 requirements!



Analyst Score

Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).



Demos

Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team.



Customer Scores

Vendors submit customer references (at least 3 required per module) and Spend Matters sources public references.



Release

Analysts finalize and validate technology and customer reference scores and release the intelligence to members.

**CUSTOMER**

2.0 2.4

**FAVORITE**

**SolutionMap**

2.0 2.4

**VALIDATED**