

firststrike[®]

Consulting

Drive improved ROI and new value streams

apexanalytix firststrike has revolutionized the procure-to-pay industry by helping Global 2000 companies safeguard disbursements and boost their bottom line. Our powerful firststrike software is used to protect against overpayments, uncover and investigate fraud, analyze large data stores for new insights, predict results, streamline supplier management—and more.

Our most successful clients have learned that the best return on their firststrike investment happens when they balance the right technology solution with services delivered by highly experienced experts. Our team of skilled consultants knows the challenges of large, global corporations and can help you develop techniques and processes that optimize the precise firststrike solutions you need.



TRANSFORM GOALS INTO ACTIONS

As a first step, we develop a deep understanding of your strategic business objectives and how to transform them into to actions. Do you want to improve visibility across your global financial systems? Reduce costs? Reduce risks? Streamline and improve supplier interactions? Leverage your cash? By clarifying your specific goals, we can recommend solutions that are the best fit.



LEVERAGE SKILLED RESOURCES

Recommendations for improvement are great, but what if you don't have the resources to drive the necessary changes? By leveraging our team of experts, you can add the capabilities you need. You will reap the benefits faster, for a lower cost and with much less hassle. Key services areas include configuration optimization, analysis, advanced operational techniques and process enablement.



IMPLEMENT SEAMLESSLY

Large, global organizations often encounter impediments that delay or inhibit the implementation process. We work with you to plan and execute a successful firststrike deployment. A variety of supporting resources are available—from additional project management personnel to custom training materials.



IDENTIFY NEW VALUE STREAMS

Our consultants go beyond the basics to identify new ways firststrike can add value to your operations. One example: We recently showed an organization how to leverage firststrike as a tool to field customer service inquiries, reducing the time spent searching ERP data by almost half.



EVALUATE SUCCESS

We offer an annual value check to track progress against your objectives, assess outcomes, and ensure the proper processes and configurations are in place. You will have a precise analysis of the results firststrike is delivering to your business, with targeted recommendations to help you build on your success.



IMPROVE YOUR ROI

Finding the right balance of software and services ensures you receive the maximum return on your firststrike investment. Examples of results achieved by recent clients include a 100-fold increase in cash discounts, \$1 million in duplicates prevented in a single month, and a 95 percent reduction in the number of payment terms used.