

Pricing Compliance Review and Recovery

Identify overpayments and build your bottom line

Pricing compliance can be a costly issue that silently erodes your company profits. Common sources of errors include incorrect keying of data, the wrong units of measure, currency issues, unapplied reductions—and more. One indicator of the potential scope: Pricing compliance reviews conducted for a global auto manufacturer are uncovering almost \$20 million in pricing discrepancies annually. In fact, a single, misplaced decimal point in the price of a high-volume part was found to have triggered a \$250,000 loss.

apexanalytix auditors skilled in pricing compliance can help you improve your company's profitability by uncovering hidden issues—delivering a significant return on investment and improved cash flow. Our carefully structured, technology-enabled processes help us dig deep to assure we find and recover what you've lost. We even look for system and process control weaknesses and provide recommendations that can help you continuously improve.



A COMPREHENSIVE REVIEW

apexanalytix goes beyond the obvious to take a holistic look at your operations. We examine all your direct-spend transactions and contract data to validate prices. Our data experts help us mine and analyze information to pinpoint high-probability recovery opportunities. We even look at previous statement recoveries to “reverse engineer” supplier pricing issues and identify trends and anomalies that can signal lurking issues.



EXPERT TECHNOLOGY

apexanalytix auditors are equipped with firststrike®—highly sophisticated software that helps us consolidate and analyze large volumes of data from disparate purchasing and payment systems in record time. As a result, we can analyze and report on information from across your organization and eliminate potentially time-consuming demands on your own internal team.



EXPERT PEOPLE

Our highly skilled pricing experts and data analysts know how to produce superior results. They are familiar with the complex and ever-changing business landscape and the types of human errors, system errors and process issues that can contribute to incorrect prices being paid.



A FOCUS ON PREVENTION

We analyze our findings and work in close partnership with your procurement team to identify the root causes of errors. We provide a detailed analysis and recommendations you can use to improve processes and systems across your global operations—protecting hard-earned profits and achieving breakthrough levels of performance.



EXPERT PROCESSES

Our audit experts assure you get the most out of your pricing engagement, using processes honed through decades of experience with Global 2000 companies. You'll benefit from a carefully crafted, repeatable methodology that is focused on rapid results and continual improvement.



A PROVEN TRACK RECORD

apexanalytix is the partner of choice for more Global 2000 companies than any recovery auditor in the world. We have experience in complex environments, global financial shared services and all varieties of ERP platforms—both commercial and home grown.