



**i** **icon**<sup>TM</sup>  
CONFERENCE

Executive conference  
for leaders of best-in-class  
source-to-pay organizations

**apexanalytix**



# Flipping Responsibility: Inspiring Suppliers to Monitor, Self-Manage and Resolve Their Own Risk, Data & Compliance

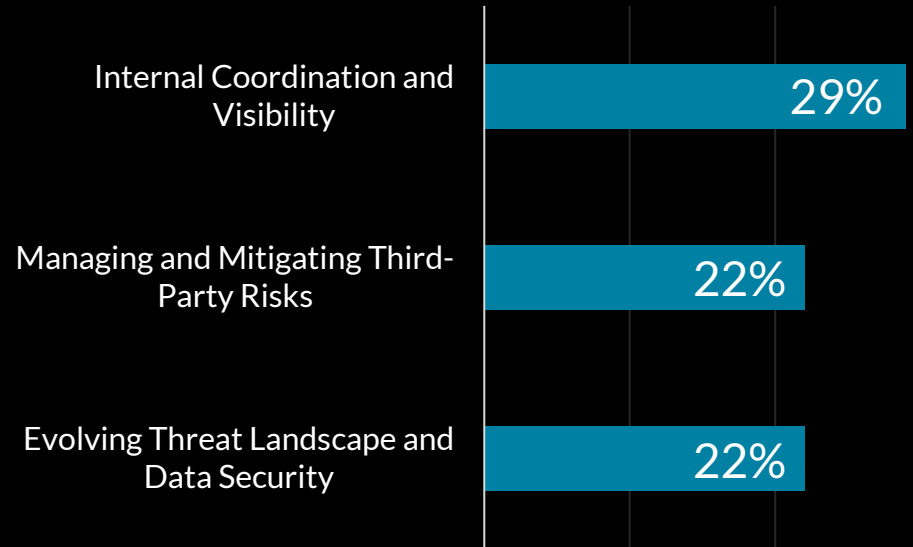
apexanalytix Conductor

# The Why: Compliance is a Moving Target

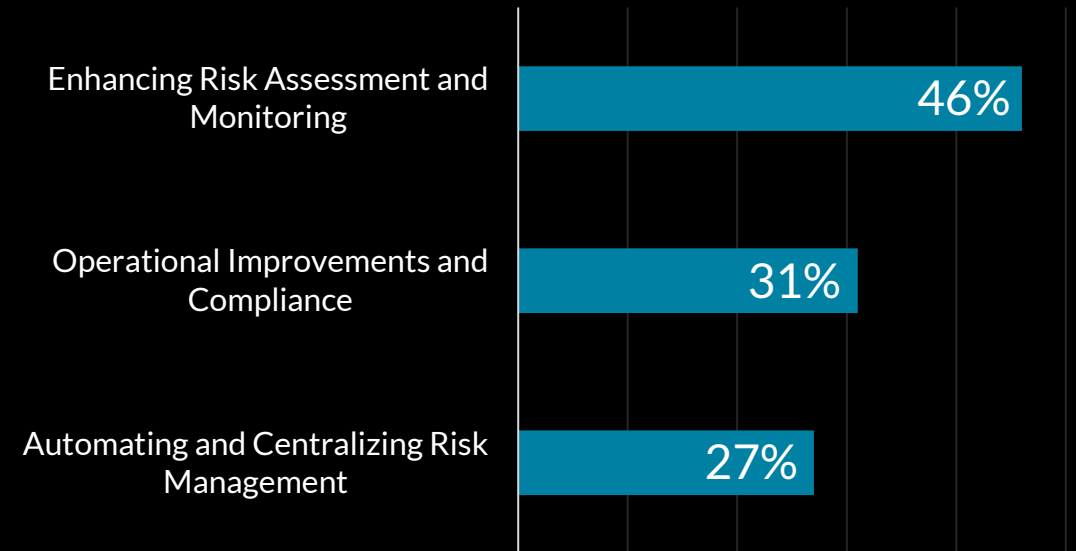
Not all suppliers have the resources to meet your compliance standards.

## What Small & Mid-Size Businesses are Saying about Risk Management

What is the single biggest challenge with reducing your own company's risk?  
*(What is their pain?)*



What key progress on your company's Third-Party Risk Management program you're looking to make?  
*(What do they want?)*



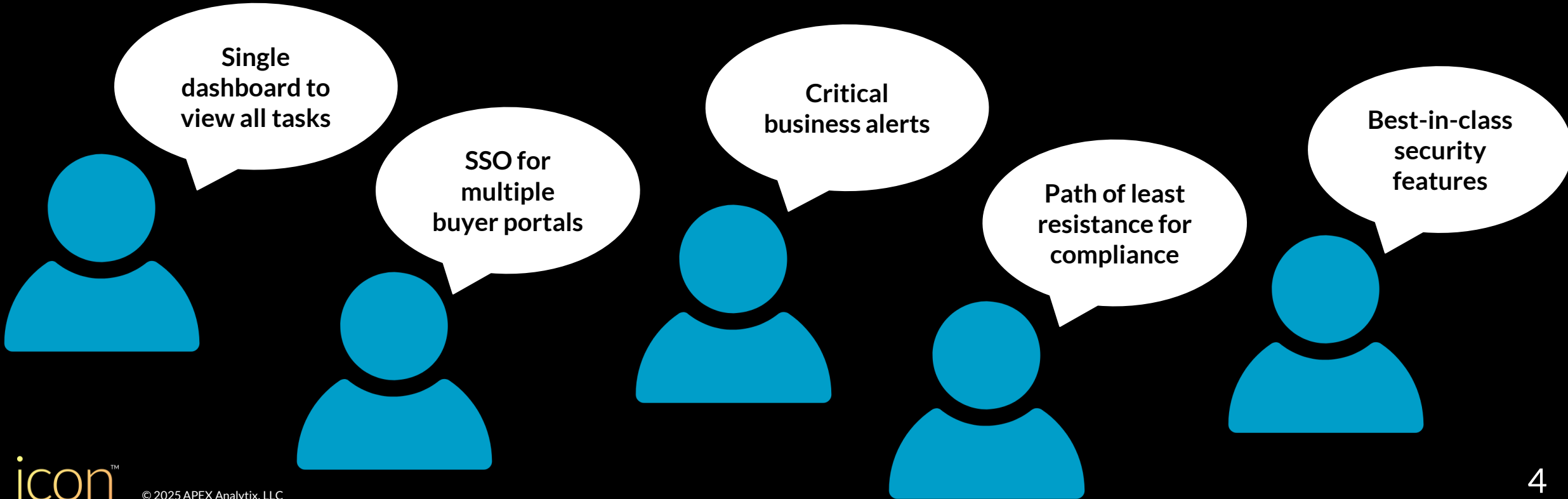


# The Why: Giving Suppliers What They're Asking For

Suppliers *want* to make sure they're doing what is needed to keep your business.

However, they're often busy, under-resourced, and struggle to keep up with unique, dynamic customer needs.

Conductor helps suppliers do a better job of taking the actions you want them to take in your portal, while also giving them the key functionalities they're asking for:



# Extending Risk Resolution to the Supplier Community

Purpose-built solutions that support the maturity and development of your supplier base.

The goal of Conductor is to make your suppliers more...



**Efficient**



**Empowered**



**Enabled**

... all while driving better Registration, Inquiry and Dynamic Discounting outcomes for our Portal clients.

# The Conductor Vision

Conductor will enhance the efficiency and data quality for the *entire* apexanalytix ecosystem.

## The Responsibility *Shift*

Conductor will do for risk what the Portal Registration Module did for onboarding & master data management.

**apexanalytix**<sup>®</sup>  
Registration Module

**apexanalytix | Conductor**



Less Effort  
Reduced Risk  
Increased Compliance



- Supplier onboarding
- Master data management
  
- Risk awareness & remediation

# What You Can Expect

- **Coming mid-2025 for US & Canada**
- **Your data is still managed & secured in your Portal**
- **Suppliers will be able to register for free**
- **No technical implementation needed from you**
- **Will be aligned with new Portal UX, beginning with Registration**
- **Community-wide single sign-on with passkeys will go live with Conductor**

# Thank you!



## Q&A

More questions?

Get in touch with the Conductor team:

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